



**ZUMWALT, SCHORR, HECHT, LOWERY & ASSOCIATES**  
WASHINGTON DC ~ NEW JERSEY ~ NEW YORK ~ FLORIDA

## BUYER PROFILE

**Date:** \_\_\_\_\_ **Contact Name:** \_\_\_\_\_

Position: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City, State, and Zip: \_\_\_\_\_

Office number: \_\_\_\_\_ Fax: \_\_\_\_\_

Email address: \_\_\_\_\_

**Acquisition Criteria:**      **Major SIC Code(s)** \_\_\_\_\_

Industry : \_\_\_\_\_

Sales Range: Minimum -                      \$ \_\_\_\_\_

Sales Range: Maximum -                     \$ \_\_\_\_\_

Net Income or EBITDA Minimum -        \$ \_\_\_\_\_ or % of sales

**Location Preference:**

Domestic (Region/State): \_\_\_\_\_

International (Region/Country): \_\_\_\_\_

**Cash Available and Committed Capital :**    \$ \_\_\_\_\_

**Deal Structure:**

Equity       Combination Equity/Debt     Cash       Combination Cash/Equity/Debt

**Previous Acquisition Experience:**

\_\_\_\_\_

**What is your target date for completion of this acquisition:**

Less than 90 days?    90 to 180 days?    More than 180 days?

**BUYERS PLEASE NOTE THE FOLLOWING:**

**By submitting this profile and acquisition criteria I state that I and/or my organization have the financial capability to close transactions that meet our criteria and pass due diligence.**

\_\_\_\_\_

Please FAX the completed form to Dennis Lowery at 561-892-0501